

FORM NL-36- BUSINESS -CHANNELS WISE UNITED INDIA INSURANCE COMPANY LIMITED

| | | | - | | | | | Date: | 31.12.2022 |
|--------|--|--------------------|-----------------------|------------------|-----------------------|--|-----------------------|--|-----------------------|
| SI.No. | Channels | For the Quarter | | Upto the Quarter | | For the corresponding quarter of the previous year | | Up to the corresponding quarter of the previous year | |
| | | No. of Policies | Premium (Rs.Lakhs) | No. of Policies | Premium (Rs.Lakhs) | No. of Policies | Premium (Rs.Lakhs) | No. of Policies | Premium (Rs.Lakhs) |
| 1 | Individual agents | 2,678,493 | 190,229.28 | 7,395,860 | 529,033.95 | 2,815,942 | 188,973.45 | 7,869,564 | 521,665.00 |
| 2 | Corporate Agents-Banks | 70,858 | 5,884.78 | 206,739 | 25,895.59 | 76,373 | 4,563.15 | 233,296 | 25,892.07 |
| 3 | Corporate Agents -Others | 14,666 | 3,135.62 | 41,151 | 8,521.25 | 15,858 | 3,666.02 | 38,302 | 8,639.06 |
| 4 | Brokers | 281,499 | 78,455.71 | 552,950 | 263,508.30 | 130,314 | 66,107.31 | 306,538 | 221,146.66 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - |
| 6.a | Direct Business:Officers/Employees | 4,756 | 1,275.27 | 7,543 | 4,433.06 | 1,081 | 1,085.37 | 4,149 | 7,357.57 |
| 6.b | Direct Business:Online (Through Company Website) | 8,104 | 403.08 | 16,514 | 775.88 | 7,277 | 361.89 | 27,209 | 1,123.79 |
| | Direct Business:Others | 112,227 | 104,687.01 | 309,368 | 357,822.64 | 129,300 | 77,677.87 | 346,661 | 291,638.85 |
| 7 | Common Service Centres(CSC) | 885 | 6.22 | 2,120 | 15.08 | 498 | 17.59 | 1,262 | 28.59 |
| 8 | Insurance Marketing Firm | 1,545 | 206.24 | 5,638 | 1,007.44 | 1,977 | 272.60 | 4,993 | 564.83 |
| 9 | Point of sales person (Direct) | 12,207 | 1,514.20 | 19,292 | 2,484.75 | 1 | 0.01 | 1 | 0.01 |
| 10 | MISP (Direct) | 17,461 | 1,551.38 | 40,165 | 4,048.47 | 17,470 | 1,087.32 | 38,578 | 2,272.70 |
| 11 | Web Aggregators | 162,384 | 6,262.50 | 466,765 | 16,047.89 | 175,049 | 3,806.01 | 557,891 | 11,127.18 |
| 12 | Referral Arrangements | - | - | - | - | - | - | - | - |
| 13 | Others | - | - | - | - | - | - | - | - |
| | Govt Schemes | 59 | 1,272.30 | 150 | 57,787.27 | 239 | 313.83 | 525 | 6,985.28 |
| | MOU | 282 | 404.12 | 733 | 863.53 | 424 | 456.52 | 4,531 | 896.68 |
| | Business associates | 160 | 240.18 | 583 | 2,023.76 | 284 | 247.99 | 715 | 1,045.23 |
| | Total (A) | 3,365,586 | 395,527.89 | 9,065,571 | 1,274,268.86 | 3,372,087 | 348,636.93 | 9,434,215 | 1,100,383.50 |
| 14 | Business outside India (B) | | | | | | | | |
| | Grand Total (A+B) | 3,365,586 | 395,527.89 | 9,065,571 | 1,274,268.86 | 3,372,087 | 348,636.93 | 9,434,215 | 1,100,383.50 |

- (a). Premium means amount of premium received from business acquired by the source(b). No of Policies stand for no. of policies sold(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable

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